



Savings Definitions

The *Commitment Manager Fee* is calculated as a percentage (%) of the *Total Savings* (defined below) generated by the *Commitment Manager Cost Optimization Actions* performed by Zesty. Such percentage (%) shall be as specified in the AWS Checkout Page.

Definitions

- **Total Savings:** The difference between the *OnDemand Total* and the *Offering Total* (e.g. [OnDemand Total] - [Offering Total]).
- **OnDemand Total:** The total cost for the line item based on the *OnDemand Rate* (e.g. [OnDemand Rate] X [Usage Hours])
- **Offering Total:** The total cost for the line item based on the *Offering Rate* (e.g. [Offering Rate] X [Usage Hours])
- **OnDemand Rate:** The public *OnDemand Instance* rate in a billing period for the specific line item of usage.
- **Savings Percent:** The discount to be applied on the *OnDemand Rate* achieved from *Commitment Manager Cost Optimization Actions*
- **Offering Rate:** The instance rate after applying the *Savings Percent* discount on the *OnDemand Rate* (e.g. [1 - Savings Percent] X [OnDemand Rate])
- **Usage Hours:** The actual number of hours (or, if applicable, portion thereof) during which the instances were running or used, as determined by the applicable Customer Cloud Provider
- **Commitment Manager Cost Optimization Actions:** The process of securing purchasing options, including but not limited to *Savings Plans* (SPs) and *Reserved Instances* (RIs).